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## We think **Global**



2 in abroad

1 in the country

643

Foreign Correspondents

71 countries

52 Exchange Houses

in **12** countries as foreign remittance channeling partner

**5,386**Agent Outlets

64 districts of Bangladesh

6,384,660

Number of clients

# Branch Banking Branches 129 Sub branches 11 SME Centers 4 SME/Agri branches 4 Islamic Windows 5

Individual & Institutions 879
Union Digital Center 3,188
City Digital Center 43
Post Office 1,261
Micro merchant 55,794





## Bank Profile

Bank Asia commenced operation on November 27, 1999 by a group of successful entrepreneurs of Bangladesh with the basic objective of bringing high quality service in the banking sector and actively participating in the growth and expansion of the national economy.

Bank Asia is the only bank in Bangladesh to acquire the Bangladesh operation of two foreign banks namely Muslim Commercial Bank of Pakistan and Bank of Nova Scotia of Canada. Our purpose has always been to foster industrial, commercial and financial ties between Bangladesh and foreign countries by trade initiatives and business ventures.

Thanks to its unremitting efforts and 21 years of experience, Bank Asia today proudly stands among the top rated banks of Bangladesh with an extensive network of business outlets comprising of conventional banking branches, islamic windows, off-shore banking unit, brokerage branches, agricultural branches, SME centers and agent outlets. It has the firm commitment to provide all modern and value added banking services in keeping with the very best standard in globalized world.

- To have a poverty free Bangladesh in course of a generation in the new millennium, reflecting the national dream
- To build a society where human dignity and human rights receive the highest consideration along with reduction of poverty

## vision 🤯 mission 🦪

- To assist in bringing high quality service to our customers and to participate in the growth and expansion of our national economy
- To set high standards of integrity and bring total satisfaction to our clients, shareholders and employees
- To become the most sought after Bank in the country, rendering technology driven innovative services by our dedicated team of professionals



## core values



- Place customer interest and satisfaction as first priority and provide customized banking products and services
- Value addition to the stakeholders through attaining excellence in banking operation
- Maintain high ethical standard and transparency in dealings
- Be a compliant institution through adhering to all regulatory requirements
- Contribute significantly for the betterment of society
- Ensure higher degree of motivation and dignified working environment for our human capital and respect optimal work-life balance
- Committed to protect the environment and go green



#### board of directors

Mr. Romo Rouf Chowdhury Chairman

Mr. Mohd. Safwan Choudhury Vice Chairman

Mr. A. Rouf Chowdhury Director

Mr. Rumee A Hossain Director

Ms. Hosneara Sinha Director

Ms. Romana Rouf Chowdhury Director

Mr. Dilwar H Choudhury Independent Director

Mr. Enam Chowdhury Director

Mr. Helal Ahmed Chowdhury Independent Director

Mr. Ashraful Hag Chowdhury Independent Director

Ms. Naheed Akhter Sinha Director

Ms. Tania Nusrat Zaman Director

Mr. Nafees Khundker Director

Ms. Farhana Hau Director

Mr. M.A. Baqui Khalily Independent Director

Mr. Md. Abul Quasem Independent Director

Mr. Areef Billah Adil Chowdhury President & Managing Director (CC)

#### senior management team

Mr. Areef Billah Adil Chowdhury President & Managing Director (CC)

Mr. Shafiuzzaman

AMD & Chief Credit Officer

Mr. Md. Sazzad Hossain

DMD & Chief Operating Officer

Mr. Mohammad Ziaul Hasan Molla

DMD, Channel Banking & CAMLCO

Mr. S M Igbal Hossain

DMD, Head of International Business, Islamic Banking

**Mr. Alamgir Hossain** 

DMD, Head of Corporate & Large Loan

Mr. Md. Zia Arfin

SEVP & Head of International Division

Mr. Aregul Arefeen

SEVP & Head of Group Treasury

Mr. Tahmidur Rashid

SEVP & Head of Credit Risk Management

Mr. Md. Shaminoor Rahman

SEVP. Small. Medium & Retail

**Mr. Hossain Ahmed** 

SEVP & Chief Information Officer

Mr. Mohammad Rashidul Kabir Rajib

SVP & Chief Risk Officer

Mr. Mohammad Ibrahim Khalil FCA

SVP & Chief Financial Officer

Mr. M. Esamul Arephin

SVP & Head of HRD

Mr. Mohammad Ataur Rahman

**FVP. MD's Secretariat** 

## financial **highlights**

	Million Taka				Million USD	
	30-Jun-22	2021	2020	30-Jun-22	2021	2020
Total Assets	465,035	438,293	408,717	5,027	4,738	4,419
Deposits	338,280	317,782	303,028	3,657	3,435	3,276
Loans & Advances	255,730	262,267	244,642	2,765	2,835	2,645
Import	126,922	225,789	141,289	1,372	2,441	1,527
Export	88,341.00	141,496	108,549	955	1,530	1,174
Remittance (Inward)	68,713.00	128,441	98,911	743	1,389	1,069
Operating Profit	5,746	9,193	6,071	62	99	66
ROE	8.41%	9.89%	7.81%	8.41%	7.81%	10.21%
ROA	0.51%	0.64%	0.53%	0.49%	0.53%	0.76%
EPS (BDT)	1.99	2.32	1.75	1.75	1.75	2.04
Yield on Advance	7.23%	7.61%	7.68%	7.23%	7.61%	7.68%
Cost of Deposit	4.05%	3.94%	4.95%	4.05%	3.94%	4.95%
Cost of Fund	6.02	6.03%	7.23%	6.02	6.03%	7.23%
Cost of Operation	2.08%	2.09%	2.27%	2.08%	2.09%	2.27%
Spread	3.18	3.67%	2.73%	3.18	3.67%	2.73%
Net Interest Margin	1.26%	2.67%	2.56%	1.26%	2.67%	2.56%
Burden Ratio	-0.28%	0.21%	0.62%	-0.28%	0.21%	0.62%
CRAR (Capital to Risk Weighted Asset Ratio )BASEL-III	16%	15.72%	17.16%	16%	15.72%	17.16%

Exchange rate used 1 USD equivalent to BDT 92.50

#### Total Assets | Deposits | Advances

(Million Taka) **Total Assets** 438,293 408,717 353,800 317,782 253,710 **Deposits** 303,028 **Advances** 262,267 244,642 227,299 2021 2020 2019

#### Contact Person

#### **Mohammad Ibrahim Khalil FCA**

SVP & Chief Financial Officer

**+880 1916-865979** 

⊠ ibrahim.khalil@bankasia-bd.com

#### सार्<u>टिका</u> सार्किकी

## everywhere **Bank Asia**

**Branchless Banking** 

Agent outlet 5,386

Individual & Institutions 879

Union Digital Center 3,188

City Digital Center **43** 

Post Office **1,261** 

Micro merchant 55,794

ATM Booth (own) 195

ATM (shared) **12,269** 

Collection Booth 11

**Branch Banking** 

Branches **125** 

Sub branches 11

SME Centers 4

SME/Agri branches 4

Islamic windows 5

Off shore Banking Unit (OBU)

**Subsidiary Companies 3** 

International Relationship

643

Foreign Correspondent Bank

31

**Number of Nostro account** 

91

Foreign banks having credit line

**52** 

**Number of Exchange Houses** 



Received service from Micro Merchant channel during pandemic situation

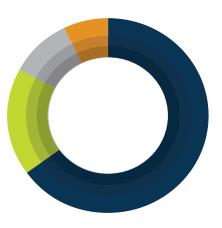
### portfolio mix June 30, 2022



### **Deposit Mix**

(Tk. 338,280 million)

- Retail 66%
- Corporate 26%
- Islamic 8%



#### **Loan Portfolio**

(Tk. 255,730 million)

- Corporate Banking 66%
- SME & Agri 17%
- Retail Banking 11%
- Islamic Banking 6%

## shareholders' information

#### shareholders' equity

June 30, 2022

amount in million

Particulars	BDT	USD
Paid-up capital	11,659	126.04
Statutory reserve	11,411	123.36
Revaluation reserve	2,179	23.56
General reserve	8	0.09
Retained earnings	2,697	29.16
Total shareholders' equity	27,954	302.21

Conversion rate used 1 USD equivalent to BDT 92.5

#### shareholding structure

June 30, 2022

Description	Number of shareholders
Sponsors & Directors	26
General Public	7,113
Foreign Investors	1
Institutions	328
Total	7,468

**Contact Person** 

**Sheikh Mohammad Anisuzzaman** 

**Company Secretary** 

**+88 01713-108866** 

#### Capital Fund Trend





## islamic banking

Distinguished

Shariah

Supervisory

Committee

51

2022 (June)

#### **Bank Asia Islamic Banking**

from 2017

Smart

Junior Saver

Distinct Investment facilities

Providing Hajj Pre-registration and Registration services

i-HIKMAH Separate core banking (Islamic)

software

service provider Started under **Agent Banking** framework

Separate Accounting & Fund Management system

Deposit

products

Pioneer in Window based Islamic Banking

> Bank's Core School banking product Shariah compliant

One of the best Shariah Compliant operator of the country

Available at all Branches & **Agent outlets** through online

#### **Islamic Banking**

(Million Taka)



2018

2019

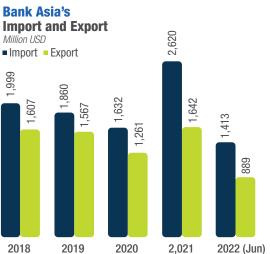
27,653 25,061 22,363 ■ Profit 18,566 17,339 16,410 14,480 13,305 302 290 197

2020 😥

2021

## foreign trade in **Bangladesh**





# USD 27,384 Million Import USD 42,532 Million

#### **Major imports** Major exports

**Capital machineries** Ready made garments Crude palm oil **Bicycles** Raw sugar Raw jute Furnace oil Agro-products Chemicals Frozen foods/Fish Raw cotton Leather products **Fertilizer** Jute goods **Textiles and articles** Chemicals Iron and steel **Specialized textiles** Paper pulp Home textiles Food grains **Beverage items** Plastics and rubber articles **Pharmaceuticals** 

### major foreign correspondents

contact persons in International Division

#### Md. Zia Arfin

Senior Executive Vice President & Head of International Division

+880 1713-160011

+880 7166179 zia.arfin@bankasia-bd.com

#### **Md. Faruk Hossain**

First Vice President +880 1713-386658

faruk.hossain@bankasia-bd.com

#### **Mynul Ahsan**

First Vice President

+880 1711-854565

m.ahsan@bankasia-bd.com

#### **Md. Sazzad Hossain**

Senior Executive Officer

+880 1915-632244

md.sazzad@bankasia-bd.com



- ABN Amro Bank N.V., Netherlands
- Abu Dhabi Commercial Bank, UAE 3 Asian Development Bank (ADB).
- Australia and New Zealand Banking Group Ltd., Australia.
- Axis Bank Limited, India
- 6 BACB, London
- 7 Banque Cantonale de Geneve, Switzerland
- 8 Banque Cantonale Vodouse, Switzerland
- 9 Banca UBAE Spa. Italy
- Banco De Sabadell, S.A., Spain
- 11 Byblos Bank, Belgium
- Banco Santander S.A., Spain
- Bank of America, N.A., USA
- Bank of China, China 14
- Bankia S.A., Spain
- BNP Paribas, France/Belgium 16
- Caisse Centrale Desjardins, Canada 17
- Caixabank, S.A., Spain
- China Construction Bank Corporation, China
- China Merchants Bank, China
- Citibank N.A., USA
- Commerzbank AG. Germany
- Commonwealth Bank Of Australia Sydney, Australia
- Credit Suisse, Switzerland
- Danske Bank A/S, Denmark
- DBS Bank Ltd., Singapore
- Deutsche Bank AG, Germany
- 28 Doha Bank, Qatar
- DNB Bank ASA, Norway
- 30 Emirates NBD Bank, UAE
- 31 Habib American Bank, USA
- Habib Bank Limited, Pakistan
- 33 Habib Bank AG Zurich.
- **HDFC Bank Limited, India**
- 35 HELABA, Germany
- 36 HSBC, UK
- 37 ICICI Bank Limited, India
- International Finance Corporation (IFC), USA.
- 39 Intesa Sanpaolo Spa, Italy
- JPMorgan Chase Bank, N.A., USA
- 41 Kasikornbank Public Company Limited, Thailand
  - KBC Bank NV, Belgium

- KEB Hana Bank, Korea, Republic of
- Mashreg Bank Psc, United Arab Emirates MUFG Bank, Japan
- MCB Bank Limited, Pakistan
- National Bank of Ras-Al-Khaimah, The, UAE.
- Nordea Bank Denmark A/S. Denmark
- ODDO-BHF. Germany.
- RHB Bank Berhad, Malaysia
- 51 Rabo Bank, Netherlands.
- Shanghai Pudong Development Bank, China
- Skandinaviska Enskilda Banken, Norway
- Standard Chartered Bank, USA
- 55 State Bank of India, India
- Sumitomo Mitsui Banking Corporation, Japan.
- Swedbank, Sweden,
- The Bank of New York Mellon, USA
- U.B.A.F. Union De Banques Arabes Et Françaises Tokyo Branch, Japan.
- UBI Banca S.P.A., Italy,
- UBL (Switzerland) AG, Switzerland.
- UBS Switzerland AG, Switzerland.
- Unicredit S.P.A., Italy,
- Wells Fargo Bank, N.A., USA.
- Zurich Kantonalbank, Switzerland
- 66 Regions Bank, USA
  - Vakif Katilim Bankasi A.S., Istanbul, Turkey
- Aktif Yatirim Bankasi A.S., Istanbul, Turkey
  - Rivadh Bank, Saudi Arabia (KSA)
- BANKINTER, S.A., Spain
- Landesbank SAAR, Germany
- Mizuho Bank, Ltd., Japan
- Nepal Bangladesh Bank Limited, Nepal
- Shinhan Bank, Korea, Republic of
- SYDBank A/S. Denmark
- Toronto-Dominion Bank, The, Canada
- Woori Bank, Seoul, Korea
- Qatar National Bank (Q.P.S.C), Qatar
- Credit Europe Bank N.V., Netherlands
- Yes Bank Ltd., India
- Bank Alfalah Ltd., Karachi, Pakistan
- DZ Bank AG, Germany

## inward remittance

Inward Remittance business of the country experiencing widening gap in exchange rates in the formal channel and the kerb market which result a huge drop in remittance inflow by 15.13% or USD 3.75 billion in the immediate past financial year 2021-2022 to USD 21.03 billion from USD 24.77 billion. To mitigate this challenges and on a view to encouraging remittance through legal channel, Government of Bangladesh has raised the rate of incentives by 0.5% to 2.5% from January 2022. However, from mid-2021 dollar began climbing due to a supply crunch of the currency that affected country remittance inflow which went deeper towards March 2022.

Despite of this hurdles exist in the industry, Bank Asia performed well. In the first half of 2022 through 6,000+ distribution network Bank Asia bring & disburse USD 775 million wage remittances against country flow USD 11.84 billion and serve 1.72 million customers. During the same period we serve 235K freelancer and bring USD 91.40 million into the country.

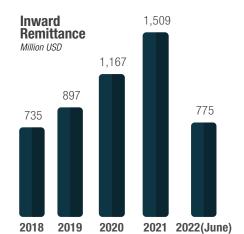
**BA Express USA Inc.** 

\$35.60 million

**BA Exchange UK** 

€ 10.94 million

Bank Asia's position was in June, 2022 for remittance collection(including Payoneer) among all Banks' in Bangladesh



4% market share USD 775 million

Jan-June, 2022

Received remittance

Countries

hrough 52 Exchange

1,720,000 heneficiaries

**5,500** outlets

USD **775**million inward remittance

8,500

Through Payoneer (OPGSP), we've earned USD 91.40 million by exporting services in nonphysical form & collected USD 191.35 million through Western Union till Jun'22.

## sustainability report **Since 2012**

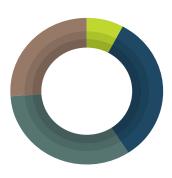
#### (Under GRI-Framework)

#### **Sustainability in Bank Asia means**

- Good governance and commitment to stakeholders
- Environmental sustainability and green banking
- Economic sustainability
- Sustainable human capital
- Building the community







### total community investment

(Tk.84.12 million) June 30, 2022

- Education | 8%
- Health | 33%
- Disaster Management | 33%
- Others | 26%

## sustainable banking initiatives **key highlights**

June 30, 2022

64,026

Farmers and rural people benefited financially through our agricultural/ rural credit 5,088,124

Unbanked villagers come under Bank Asia's banking service network through Financial Inclusion & Financial Literacy program for poverty alleviation

33,360

Man-hours of training for development of our human capital 68%

cash transactions done through ATM

986,995

Transactions worth Tk. 10,445 million done through Bank Asia's SMART APP

5,386

Agent outlets for expanding Agent banking covered 55 districts in most geographically dispersed poor segments 38

students received support for education under BA's higher studies scholarship amounting to Tk. 1.94 million

#### **Awareness creation**

#### through Sustainability Reporting over the years

Bank Asia always strives for building awareness among the people as a whole. Since 2012, Bank Asia publishes Sustainability Report focusing on different contemporary issues for awareness.

2012 | Create Ripple Effect by doing responsible business

2013 | Start from **Zero to infinity** to start with new dimension

2014 | Prevent Water Pollution by saving our rivers & coastal belt

2015 | Limit Ozone Layer depletion by reduce ozone depleting subtances

2016 | Destructive effect of Plastic Soup on ocean

2017 | Electronic wastage or **E-Wastage**; fastest destructive one for growing planet

2018 | Build awareness about **Electromagnetic Radiation** 

2019 | Improper management of Medical Wastage

2020 | Disposal of hazardous Chemical Substances

2021 | Cutting carboon to put reign on Temperature Rising

#### brief performance

### economic environmental and social

#### **Economic responsibility**

+29% No. of loans accounts
+28% Deposit customer account
+30% Savings customer account

#### **Shareholders' responsibility**

27,357 million BDT Profit after tax
27,357 million BDT Shareholders' fund
21.80 BDT Share price

#### **Social responsibility**

+3% Staff strength

+9% Benefits and emoluments

#### **Environmental responsibility**

12,101,778 kwh, Electricity consumed

**67,557** Itrs, 0il

**109,320** m3, CNG, Fuel consumed km, Local business travel

**62,490** reams, Paper used

## sustainable human capital

**70%** 

of staff members are aged below 40 years, which signifies that Bank Asia is in young, dynamic and capable hands

#### age distribution

June 30, 2022

Age group	Male	Female	Total	%
30 & below	212	93	305	12%
Above 30- 40	1,320	333	1,653	58%
Above 40-50	584	160	744	26%
Above 50-60	116	7	123	4%
Above 60-70	3		3	0.1%
Total	2,235	593	2,828	100%
%	79%	21%	100%	



#### talent management

Employees	30-Jun-22		2021		2020	
	Number	<b>Training</b> hours	Number	Training	Number	Training
Male	977	25,528	4,143	34,848	14,983	74,031
Female	241	7,832	972	7,968	4,032	16,563

33,360
man hours training
for Human Capital
devlopment

## sustainable human **capital**

balance sheet including human capital

abridged for banking operation

26-49-28-2031400000000000000000





461,336

429,838

HA STEELENSS HOLD PERKENDIGEN EN HER

**Total Capital & Liabilities** 

including Human capital

# **Corporate Structure**



Islamic banking is available in all the distribution channels of Bank Asia

## awards & accolades 2021





- **Overall Winner** among the SAARC countries
- 1st Prize (Winner) for Private sector banking institutions category
- 1st Prize (Winner) for Corporate Governance category

#### ICAB (Institute of Chartered Accountants of Bangladesh)

- 1st position under Corporate Governance Disclosures category
- **2<sup>nd</sup> position** under Private Sector Banks category
- 3<sup>rd</sup> prize under Integrated Reporting Category

### NCSR (National Centre for Sustainability Reporting) & ICSP (Institute of Certified Sustainability Practitioners) in Indonesia granted

 'Gold Rank' in Asia Sustainability Reporting Rating 2021 by NCSR and ICSP for Sustainability Report 2020

Bank Asia has been awarded Bangladesh **Innovation Award 2021** in banking category for outstanding efforts for digital payment through Micro Merchant channel in Bangladesh by Bangladesh Innovation Enclave of Bangladesh Brand Forum (BBF)

Bank Asia has achieved Excellence in Mastercard Remittance Innovation 2020-21 Award





Bank Asia is the Overall WINNER of SAARC Anniversary Award for BPAR, IR & Corporate Governance Disclosurers 2020 from South Asian Federation of Accountants (SAFA)

## our **strengths**

- Maintained a strong capital base; one of the highest CRAR in the banking industry
- Improved entity(credit) rating
- Brand image validated by reception of National & International awards
- Pioneer in ensuring financial inclusion
- Dynamic and experienced leadership
- Young, competent & dedicated human resources
- Own core banking solution; customization and scaling through our associate software development company
- Strong presence in international trade including off shore banking unit
- Nationwide coverage through robust distribution channel
- Above 6 million customers under Bank Asia's coverage
- Extensive foreign correspondents relationship worldwide
- Wide-ranging distribution channel and network with exchange houses to attract foreign remittance



## products & services

#### **RETAIL BANKING PRODUCTS**

**Retail Deposits Product** 

Low Cost/No Cost Deposit Accounts Term Deposit (s) Scheme Deposit (s)

**Retail Loan Product** 

Consumer Finance Credit Card Islamic Credit Card

#### **ISLAMIC BANKING PRODUCTS**

**Deposit Products Investment Products** 

#### MICRO, SMALL, MEDIUM AND AGRICULTURE BANKING PRODUCTS

Deposits Product
Micro & Small Enterprise Finance
Medium Enterprise Finance

Funded Products Non Funded Products

**Agriculture Finance** 

#### **CORPORATE BANKING**

Cash Management Products
Funded Products
Non Funded Products
Structured Financing Services

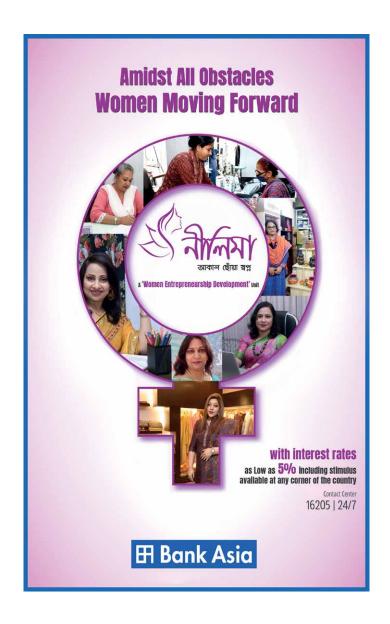
#### **OFF-SHORE BANKING UNIT (OBU)Products**

AGENT BANKING Products & SERVICES

#### TREASURY PRODUCTS & SERVICES

Money Market, Fixed Income, & Capital Market Services Foreign Exchange Services

**CAPITAL MARKET SERVICES** 



JURISDICTIONS
RELATIONSHIPS GENERAL
CONTROL EMPLOYEES
POLICY STAKEHOLDERS
CONTEMPORARY OBJECTIVES
LENDERS CORPORATIONS EXECUTIVE
PARTICULAR EXTERNAL REGULATION
CONTROLLED EXTERNAL REGULATION
ONCERNALION CONCERNED COMPORALIONS
SERVICES LARGE
INVESTORS BUSINESS CUSTOMES FRAMERICIDERS

# GOVERNA STANCE

INTERESTS MANY COMPENSATION PARTIES COMPANY MANAGEMENT ALSO

Governance

Sound Corporate Governance is fundamental to the gaining of stakeholders' trust. By following this mantra, Bank Asia constantly endeavors to render its business management more transparent, Corporate Governance more stable, operations of the Board of Directors (BoD) more efficient. The key features of Bank Asia's Corporate Governance practices are:

- All of the Board members are non-executive director except Managing Director
- Adequate representation of independent directors
- Bank Asia's Board of Directors comprises of members who have wide knowledge and experience in the field of finance, accounting, economics, management, marketing and business administration
- Strong representation of women in the Board
- Adherence to industry-leading standards of Corporate Governance including principles that ensure Bank's strategic
  goals are aligned with managing environmental and social impacts to deliver long-term sustainable growth to
  stakeholders



Bank Asia donated to Prime Minister's Relief and Welfare Fund for the flood-affected people of the country

### During 2021, Bank Asia spent Tk. **247 million** in CSR



#### Corporate Office

Bank Asia Tower 32 & 34, Kazi Nazrul Islam Avenue Karwan Bazar, Dhaka-1215 Tel +8809617001100 (IP) www.bankasia-bd.com