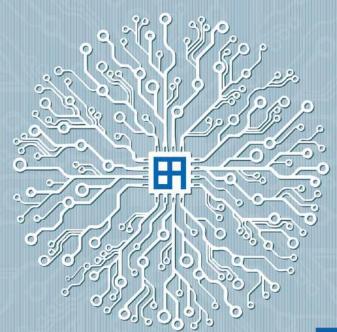
## Corporate Outlook

Digital coverage of banking service for better inclusive economy

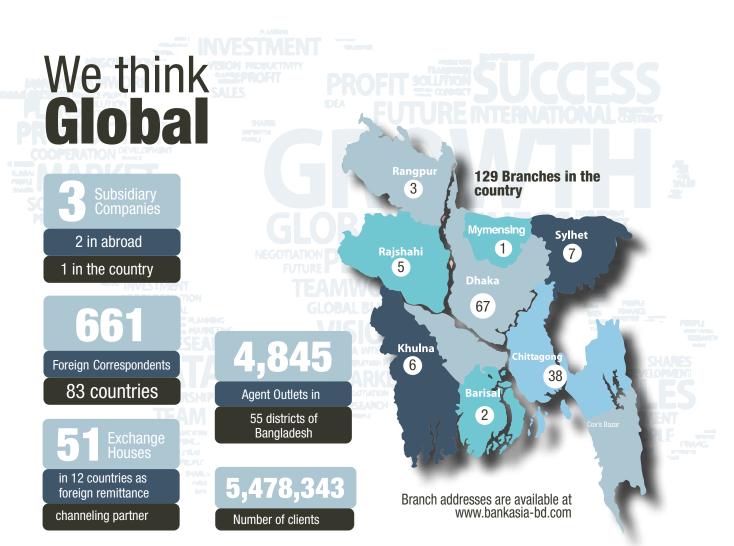


田 Bank Asia

### 6/2021

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Bank Asia is ranked one of the **Top 10** Banks in **Sustainability Rating 2020** by Central Bank of Bangladesh

## **H** Bank **Profile**

Bank Asia commenced operation on November 27, 1999 by a group of successful entrepreneurs of Bangladesh with the basic objective of bringing high quality service in the banking sector and actively participating in the growth and expansion of the national economy.

Bank Asia is the only bank in Bangladesh to acquire the Bangladesh operation of two foreign banks namely Muslim Commercial Bank of Pakistan and Bank of Nova Scotia of Canada. Our purpose has always been to foster industrial, commercial and financial ties between Bangladesh and foreign countries by trade initiatives and business ventures.

Thanks to its unremitting efforts and 21 years of experience, Bank Asia today proudly stands among the top rated banks of Bangladesh with an extensive network of business outlets comprising of conventional banking branches, islamic windows, off-shore banking unit, brokerage branches, agricultural branches, SME centers and agent outlets. It has the firm commitment to provide all modern and value added banking services in keeping with the very best standard in globalized world.

- To have a poverty free Bangladesh in course of a generation in the new millennium, reflecting the national dream
- To build a society where human dignity and human rights receive the highest consideration along with reduction of poverty

## vision 🍪 mission 🦪

- To assist in bringing high quality service to our customers and to participate in the growth and expansion of our national economy
- To set high standards of integrity and bring total satisfaction to our clients, shareholders and employees
- To become the most sought after Bank in the country. rendering technology driven innovative services by our dedicated team of professionals



- Place customer interest and satisfaction as first priority and provide customized banking products and services
- Value addition to the stakeholders through attaining excellence in banking operation
- Maintain high ethical standard and transparency in dealings
- Be a compliant institution through adhering to all regulatory requirements
- Contribute significantly for the betterment of society
- Ensure higher degree of motivation and dignified working environment for our human capital and respect optimal work-life balance
- Committed to protect the environment and go green



Board of Directors

### board of directors

Mr. A Rouf Chowdhury (Chairman)

Mr. Mohd. Safwan Choudhury (Vice Chairman)

Mr. Romo Rouf Chowdhury (Vice Chairman)

Mr. Rumee A Hossain (Director)

Ms. Hosneara Sinha (Director)

Mr. Major General Mohammad Matiur Rahman (retd.) (Director)

Ms. Romana Rouf Chowdhury (Director)

Mr. Dilwar H Choudhury (Independent Director)

Mr. Enam Chowdhury (Director)

Mr. Helal Ahmed Chowdhury (Independent Director)

Mr. Ashraful Haq Chowdhury (Independent Director)

Ms. Naheed Akhter Sinha (Director)

Ms. Tania Nusrat Zaman (Director)

Ms. Farhana Hag (Director)

Mr. M.A. Baqui Khalily (Independent Director)

Mr. Md. Abul Quasem (Independent Director)

Mr. Md. Arfan Ali (President & Managing Director)

#### senior management team

Mr. Md. Arfan Ali

President & Managing Director

Mr. Mohammad Borhanuddin

DMD & Chief Operating Officer

Mr. Md. Sazzad Hossain

**Deputy Managing Director** 

Mr. Mohammad Ziaul Hasan Molla

DMD - Small, Medium & Retail

Mr. Shafiuzzaman

DMD & Chief Credit Officer

Mr. S M Iqbal Hossain

DMD, Head of IB & Export Finance

Mr. Adil Chowdhury

**Deputy Managing Director** 

**Mr. Sarder Akhter Hamid** 

DMD & Head of Channel Banking

Mr. Alamgir Hossain

DMD, Corporate & Large Loan

Mr. Md. Zia Arfin

SEVP & Head of International Division

Mr. Hossain Ahmad

**EVP & Chief Information Officer** 

Mr. Aregul Arefeen

**EVP & Head of Treasury** 

Mr. Tahmidur Rashid

EVP & Head of Credit Risk Management

Mr. Mohammad Rashidul Kabir Rajib

SVP & Chief Risk Officer

Mr. Mohammad Ibrahim Khalil FCA

SVP & Chief Financial Officer

Mr. Mohammad Ataur Rahman

AVP, MD's Secretariat

## financial highlights

		_	Million Taka			Million USD
	30-Jun-21	2020	2019	30-Jun-21	2020	2019
Total Assets	412,064	408,717	353,800	4,908	4,869	4,214
Deposits	302,222	303,028	253,710	3,600	3,610	3,022
Loans & Advances	244,415	244,642	227,299	2,911	2,914	2,708
Import	108,945	141,289	158,115	1,298	1,683	1,883
Export	65,639	108,549	132,465	23:00 <b>782</b>	1,293	1,578
Remittance (Inward)	61,021	98,911	79,750	159 / ann . <b>727</b> 9	1,178	950
Operating Profit	4,824	6,071	9,322	57	ric Han 72	111
ROE	7.32%	7.81%	8.16%	7.32%	7.81%	8.16%
ROA	0.49%	0.53%	0.59%	0.49%	0.53%	0.59%
EPS (BDT)	1.74	1.75	1.68	1.74	1.75	1.68
Yield on Advance	7.80%	7.68%	10.19%	7.80%	7.68%	10.19%
Cost of Deposit	4.03%	4.95%	5.67%	4.03%	4.95%	5.67%
Cost of Fund	6.17%	7.22%	8.25%	6.17%	7.22%	8.25%
Cost of Operation	2.19%	2.27%	2.59%	2.19%	2.27%	2.59%
Spread	3.77%	2.73%	4.52%	3.77%	2.73%	4.52%
Net Interest Margin	3.04%	2.56%	3.96%	3.04%	2.56%	3.96%
Burden Ratio	0.33%	0.62%	0.67%	0.33%	0.62%	0.67%
CRAR (Capital to Risk Weighted Asset Ratio )BASEL-III	15.90%	17.16%	17.93%	15.90%	17.16%	17.93%

Exchange rate used 1 USD equivalent to BDT 83.95

#### Total Assets | Deposits | Advances

(Million Taka) **Total Assets** 408,717 353,800 307,291 **Deposits** 303,028 253,710 222,472 **Advances** 244,642 214,618 227,299 2020 2019 2018

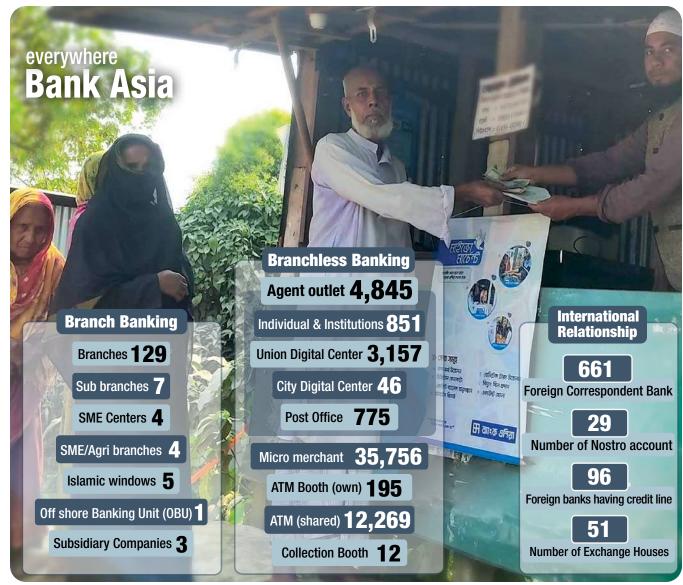
#### **Contact Person**

**Mohammad Ibrahim Khalil FCA** 

SVP & Chief Financial Officer

**+880 1916-865979** 

⊠ibrahim.khalil@bankasia-bd.com



Received service from Micro Merchant channel during pandemic situation

## portfolio **mix**

June 30, 2021

### **Deposit Mix**

(Tk. 302,222 million)

- Retail 68%
- Corporate 24%
- Islamic 8%

### **Loan Portfolio**

(Tk. 244,415 million)

- Corporate Banking 65%
- SME & Agri 18%
- Retail Banking 10%
- Islamic Banking 7%

# shareholders' information

#### shareholders' equity

June 30, 2021

amount in million

Particulars	BDT	USD
Paid-up capital	11,659	139
Statutory reserve	10,569	126
Revaluation reserve	3,462	41
General reserve	8	0.10
Retained earnings	2,225	26
Total shareholders' equity	26,481	333

Conversion rate used 1 USD equivalent to BDT 83.95

#### shareholding structure

June 30, 2021

Description	Number of shareholders
Sponsors & Directors	27
General Public	7,989
Foreign Investors	1
Institutions	322
Total	8,339

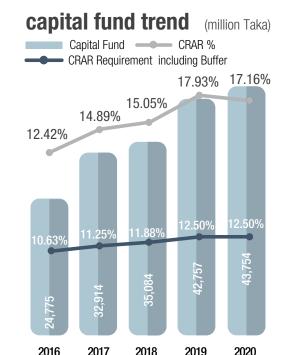
Contact Person

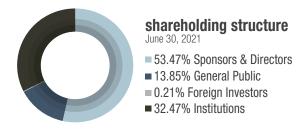
Sheikh Mohammad Anisuzzaman

Company Secretary

= +88 01713-108866

■ s.anisuzzaman@bankasia-bd.com





## islamic banking

First ever in Bangladesh **ISR** (income sharing ratio) based unique profit distribution system

416

2017

290

2018

**Islamic Banking** 23,798 (Million Taka) 22,363 Deposit 18,566 ■ Investment 16,656 ■ Profit 16,410 15,005 13,863 13,305

2019

2020

**Agent Banking** 

193

2021(June)

**Deposit** products **Junior Saver** 

Registration

Investment

One of the best Shariah Compliant operator of the country

Available at all Branches & **Agent outlets** through online

Shariah Supervisory Committee

**Bank Asia** Islamic **Banking** 

**Since 2008** 

### foreign trade in Bangladesh



**Export** 

USD 19,525 Million

**Import** 

USD 30,769 Million

#### **Major exports** Capital machineries Ready made garments Crude palm oil

2019

Raw sugar Furnace oil Chemicals Raw cotton **Fertilizer** Textiles and articles Iron and steel Paper pulp

Food grains Plastics and rubber articles

2020

**Bank Asia's Import and Export** 

■ Import ■ Export

1,260

2021 (Jun)

Million USD

1,567

Live vessel Raw jute Agro-products Frozen foods/Fish Leather products Jute goods Chemicals Specialized textiles

Home textiles Beverage items **Pharmaceuticals** 

# major foreign correspondents

contact persons in International Division

#### Md. Zia Arfin

Senior Executive Vice President & Head of International Division

+880 1713-160011

+880 7166179 zia.arfin@bankasia-bd.com

#### **Md. Faruk Hossain**

First Vice President
+880 1713-386658

faruk.hossain@bankasia-bd.com

#### **Mynul Ahsan**

First Vice President

+880 1711-854565 m.ahsan@bankasia-bd.com

#### Md. Sazzad Hossain

Senior Executive Officer

+880 1915-632244

■ +000 1910-032244

Imd.sazzad@bankasia-bd.com

Countries

Countries

Correspondents

Correspondents

Correspondents

Correspondents

Correspondents

- ABN Amro Bank N.V., Netherlands
   Abu Dhabi Commercial Bank, UAE
- Asian Development Bank (ADB),
- 4. Australia and New Zealand Banking Group Ltd., Australia.
- Axis Bank Limited, India
- BACB, London
- 7. Banque Cantonale de Geneve, Switzerland
- 8. Banque Cantonale Vodouse, Switzerland
- Banca UBAE Spa, Italy
- 10. Banco De Sabadell, S.A., Spain
- 11. Byblos Bank, Belgium
- Banco Santander S.A., Spain
   Bank of America, N.A., USA
- 14. Bank of China, China
- 15. Bankia S.A., Spain
- 16. BNP Paribas, France/Belgium
- 17. Caisse Centrale Desjardins, Canada
- 18. Caixabank, S.A., Spain
- 19. China Construction Bank Corporation, China
- 20. China Merchants Bank, China
- 21. Citibank N.A., USA
- 22. Commerzbank AG, Germany
- 23. Commonwealth Bank of Australia Sydney, Australia
- 24. Credit Suisse, Switzerland
- 25. Danske Bank A/S, Denmark
- 26. DBS Bank Ltd., Singapore
- 27. Deutsche Bank AG, Germany
- 28. Doha Bank, Qatar
- 29. DNB Bank ASA, Norway
- 30. Emirates NBD Bank, UAE
- 31. Habib American Bank, USA
- 32. Habib Bank Limited, Pakistan
- 33. Habib Bank AG Zurich.
- 34. HDFC Bank Limited, India
- 34. HDFG Balik Lillilleu,
- 35. HELABA, Germany
- 36. HSBC. UK
- 37. ICICI Bank Limited, India
- 38. International Finance Corporation (IFC), USA.

- 39. Intesa Sanpaolo Spa. Italy
- 40. JPMorgan Chase Bank, N.A., USA
- 41. Kasikornbank Public Company Limited, Thailand
- 2. KBC Bank NV, Belgium
- 43. KEB Hana Bank, Korea, Republic of
- 44. Mashreg Bank Psc, United Arab Emirates
- 45. MUFG Bank, Japan
- 46. MCB Bank Limited, Pakistan
- 47. National Bank of Ras-Al-Khaimah, The, UAE.
- 48. Nordea Bank Denmark A/S, Denmark
- 49. ODDO-BHF, Germany.
- 50. RHB Bank Berhad, Malaysia
- 51. Rabo Bank, Netherlands.
- 52. Shanghai Pudong Development Bank, China
- 53. Skandinaviska Enskilda Banken, Norway
- 54. Standard Chartered Bank, USA
- 55. Sumitomo Mitsui Banking Corporation, Japan.
- 56. Swedbank, Sweden.
- The Bank of New York Mellon, USA
- U.B.A.F. Union De Banques Arabes Et Francaises Tokyo Branch, Japan.
- 59. UBI Banca S.P.A., Italy.
- 0. UBL (Switzerland) AG, Switzerland.
- 61. UBS Switzerland AG, Switzerland.
- 62. Unicredit S.P.A., Italy.
- 63. Wells Fargo Bank, N.A., USA.
- 64. Zurich Kantonalbank, Switzerland.
- 65. Regions Bank, USA
- 66. Vakif Katilim Bankasi A.S., Istanbul, Turkey
- 77. Aktif Yatirim Bankasi A.S., Istanbul, Turkey
- 68. Riyadh Bank, Saudi Arabia (KSA)
- 69. BANKINTER, S.A., Spain
- 70. Landesbank SAAR, Germany
- 71. Mizuho Bank, Ltd., Japan
- 2. Nepal Bangladesh Bank Limited, Nepal
- 73. Shinhan Bank, Korea, Republic of
- 74. SYDBank A/S, Denmark
- 75. Toronto-Dominion Bank, The, Canada
- 76. Woori Bank, Seoul, Korea
- 77. Qatar National Bank (Q.P.S.C), Qatar
- 78. Credit Europe Bank N.V., Netherlands

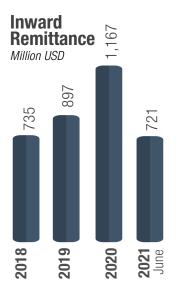
# inward remittance

Remittance plays a significant role for the growth of economy which contributed 5.4% of total GDP of the country. Bangladesh's foreign exchange reserve was USD 46.39 billion at the end of June'21 and positioned eighth of top remittance recipients in the world. During the COVID pandemic period remittance growth in the country remained positive. First half of this year, Bangladesh received about USD 11.84 billion compared to USD 8.79 billion it received a year before registering 35% growth. Our countrywide Agent Banking distribution network enables us to deliver the remittance to the door steps of the beneficiaries.

**BA Express USA Inc.** 

**USD 45.60** million

Growth **422%** 



Bank Asia's position was 5 in June, 2021 for remittance collection among all Banks' in Bangladesh

6% market share USD 721 million

Jan-June,2021
Received remittance

Exchange Houses

200+ countries

hrough 51

16,02,000

beneficiaries

**5,500** outlets

USD **721** million inward remittance

8,500 DPOs

Served 154,015 freelancers & collect Tk. 7,670 million through Payoneer till June 21 to make service export related payment easier & cheaper

## sustainability report **Since 2012**

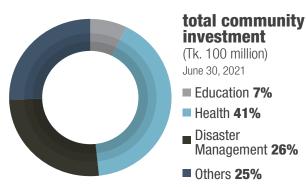
#### (Under GRI-Framework)

#### **Sustainability in Bank Asia means**

- Good governance and commitment to stakeholders
- Environmental sustainability and green banking
- Economic sustainability
- Sustainable human capital
- Building the community







## sustainable banking initiatives **key highlights**

June 30, 2021

51,572

Farmers and rural people benefited financially through our agricultural/ rural credit 2,288,826

Unbanked villagers come under Bank Asia's banking service network through Financial Inclusion & Financial Literacy program for poverty alleviation

24,091

Man-hours of training for development of our human capital **68%** 

cash transactions done through ATM

666,960

Transactions worth Tk. 6,350 million done through Bank Asia's SMART APP

4,845

Agent outlets for expanding Agent banking covered 55 districts in most geographically dispersed poor segments 40

students received support for education under BA's higher studies scholarship amounting to Tk. 1.49 million

### **Awareness creation**

#### through Sustainability Reporting over the years

Bank Asia always strives for building awareness among the people as a whole. Since 2012, Bank Asia publishes Sustainability Report focusing on different contemporary issues for awareness.

2012 | Create Ripple Effect by doing responsible business

2013 | Start from Zero to infinity to start with new dimension

2014 | Prevent Water Pollution by saving our rivers & coastal belt

2015 | Limit Ozone Layer depletion by reduce ozone depleting subtances

2016 | Destructive effect of Plastic Soup on ocean

2017 | Electronic wastage or E-Wastage; fastest destructive one for growing planet

2018 | Build awareness about Electromagnetic Radiation

2019 | Improper management of Medical Wastage

2020 | Disposal of hazardous Chemical Substances

#### brief performance

### economic environmental and social

#### **Economic responsibility**

+11% No. of loans accounts
+59% Deposit customer account
+67% Savings customer account

#### **Shareholders' responsibility**

2,036 million BDT Profit after tax
27,381 million BDT Shareholders' fund
16.50 BDT Share price

#### **Social responsibility**

+4% Staff strength

+8% Benefits and emoluments

#### **Environmental responsibility**

**11,262,487** kwh, Electricity consumed

**64,825** Itrs, Oil **104,899** m3, CNG

#### **Fuel consumed**

**3,238,479** km, Local business travel reams, Paper used

### sustainable human **capital**

71%

of staff members are aged below 40 years, which signifies that Bank Asia is in young, dynamic and capable hands

#### age distribution

June 30, 2021

Age group	Male	Female	Total	%
30 & below	227	106	333	13%
Above 30- 40	1,127	346	1,473	58%
Above 40-50	505	114	619	25%
Above 50-60	87	4	91	4%
Above 60-70	2	-	2	-
Total	1,948	570	2,442	100%
Percentage (%)	77	23	100	-



#### talent management

	30	Jun-21	2020		2019	
Employees	Number	Training	Number	<b>Training</b> hours	Number	Training
Male	2,741	16,147	14,983	93,383	3,881	74,031
Female	1,392	7,944	4,032	23,841	869	16,563

24,091 man hours training for Human Capital devlopment

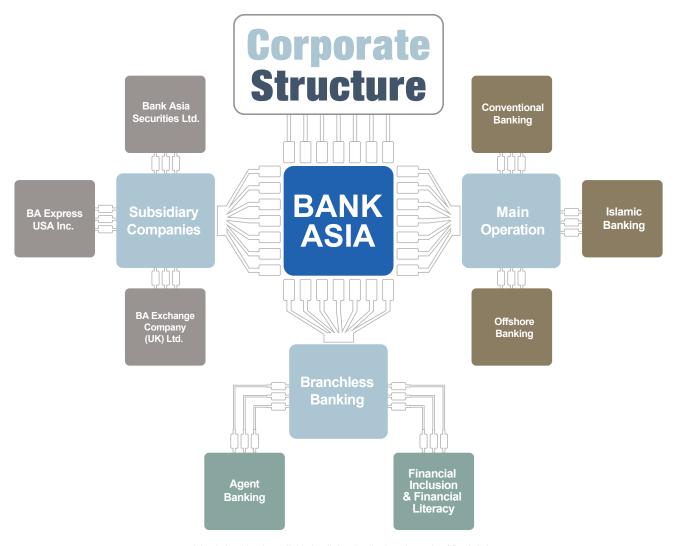


## sustainable human capital

balance sheet including human capital abridged for banking operation

Million Taka

	31-Dec-20	31-Dec-19		
Assets				
Total Asset (Conventional)	408,717	353,800		
Human Asset (Individuals' value)	21,115	20,755		
Value of investments	6	18		
Total Asset including Human Asset	429,838	374,573		
Capital & liabilities				
Total Liabilities (Conventional)	408,717	353,800		
Human Capital	21,121	20,773		
Total Capital & Liabilities including Human capital	429,838	374,574		



Islamic banking is available in all the distribution channels of Bank Asia



#### SAFA (South Asian Federation of Accountants) awarded

- 1st Prize for Best Presented Annual Report-2019- Private Sector Banks category
- **2<sup>nd</sup> Runner Up** for Corporate Governance Disclosures category

#### ICAB (Institute of Chartered Accountants of Bangladesh)

- 2<sup>nd</sup> position under Private Sector Banks category
- 2<sup>nd</sup> position under Corporate Governance Disclosures category
- 3<sup>rd</sup> prize under Integrated Reporting Category

#### **ICSB** (Institute of Chartered Secretaries of Bangladesh)

Bronze award for Corporate Governance Excellence

### NCSR (National Centre for Sustainability Reporting) and ICSP (Institute of Certified Sustainability Practitioners) in Indonesia granted

Gold Rank in Asia Sustainability Reporting Rating 2020 for Sustainability Report 2019

Awarded **BFP-B Excellence Award** for supporting the financial inclusion mandate by Business Finance for the Poor in Bangladesh (BFP-B), a project managed by **NATHAN** Associates London and funded by **DFID**, **UKAID** 



Mr. Md. Arfan Ali, Honorable President and Managing Director of Bank Asia Limited received the certificate of 1st prize-Winner under Private sector banks category in South Asia for Best Presented Annual Report 2019 by South Asian Federation of Accountants (SAFA)

our



- Maintained a strong capital base; one of the highest CRAR in the banking industry
- Stable entity(credit) rating over the years
- Brand image validated by reception of National & International awards
- **Pioneer in ensuring financial inclusion**
- **Dynamic and experienced leadership**
- Young, competent & dedicated human resources
- Own core banking solution; customization and scaling through our associate software development company
- Strong presence in international trade including off shore banking unit
- Nationwide coverage through robust distribution channel
- **Above 5 million customers under Bank Asia's coverage**
- **Extensive foreign correspondents relationship worldwide**
- Wide-ranging distribution channel and network with exchange houses to attract foreign remittance
- Strong presence in capital market through its own subsidiary company

## why Bank Asia

#### **Local expertise**

Comprehensive and long-standing knowledge of culture, markets and regulatory framework of Bangladesh. Strong business and institutional ties.

#### **Focus on trade finance**

Trade finance is Bank Asia's single most important line of business.

Strong record in servicing international trade.

Renowned competence in takling and managing country, credit and financial risks.

#### **Professional assistance**

From a network of expert advisors based in key locations across Bangladesh.

#### **Creative product and service development**

Provide technology driven modern products & services as per customer demand.

## ranking

World rank | 1,699 Country rank | 13

Rated by Bankers Almanac

## credit rating

Rating	2021	2020
Long term	AA2	AA2
Short term	ST2	ST2

Rated by Credit Rating Agency of Bangladesh Ltd. (CRAB) and will remain valid up to June 2022

# products & services

#### RETAIL BANKING PRODUCTS

**Retail Deposits Product** 

Low Cost/No Cost Deposit Accounts Term Deposit (s) Scheme Deposit (s)

**Retail Loan Product** 

Consumer Finance Credit Card Islamic Credit Card

#### **ISLAMIC BANKING PRODUCTS**

**Deposit Products Investment Products** 

#### MICRO, SMALL, MEDIUM AND AGRICULTURE BANKING PRODUCTS

Deposits Product
Micro & Small Enterprise Finance
Medium Enterprise Finance

#### Funded Products Non Funded Products

**Agriculture Finance** 

#### **CORPORATE BANKING**

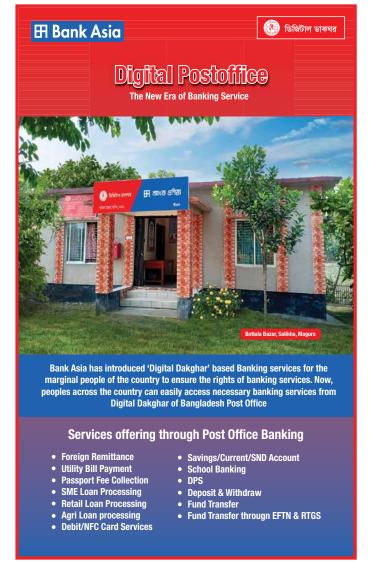
Cash Management Products
Funded Products
Non Funded Products
Structured Financing Services

#### **OFF-SHORE BANKING UNIT (OBU)Products**

AGENT BANKING Products & SERVICES

TREASURY PRODUCTS & SERVICES Money Market, Fixed Income, & Capital Market Services Foreign Exchange Services

**CAPITAL MARKET SERVICES** 





Sound Corporate Governance is fundamental to the gaining of stakeholders' trust. By following this mantra, Bank Asia constantly endeavors to render its business management more transparent, Corporate Governance more stable, operations of the Board of Directors (BoD) more efficient. The key features of Bank Asia's Corporate Governance practices are:

- All of the Board members are non-executive director except Managing Director
- Adequate representation of independent directors
- Bank Asia's Board of Directors comprises of members who have wide knowledge and experience in the field of finance, accounting, economics, management, marketing and business administration
- Strong representation of women in the Board
- Adherence to industry-leading standards of Corporate Governance including principles that ensure Bank's strategic
  goals are aligned with managing environmental and social impacts to deliver long-term sustainable growth to
  stakeholders



Bank Asia contributed Tk.100 million to the "Bangabandhu Sheikh Mujibur Rahman Memorial Trust"

## During 2020, Bank Asia spent Tk. **283 million** in CSR

# **Major Events observed by Bank Asia**









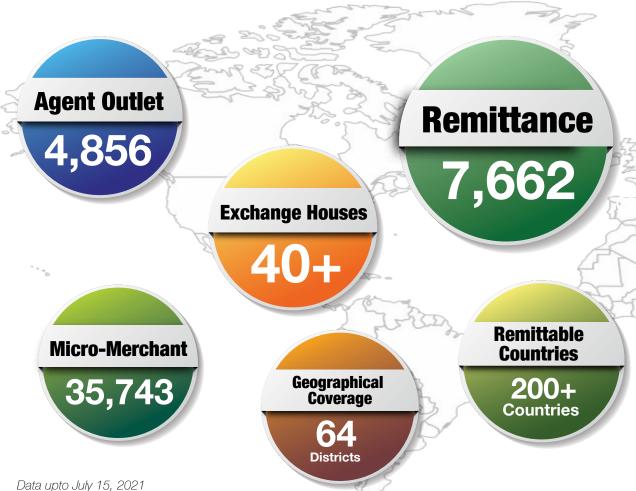








## **Bank Asia Agent Banking**

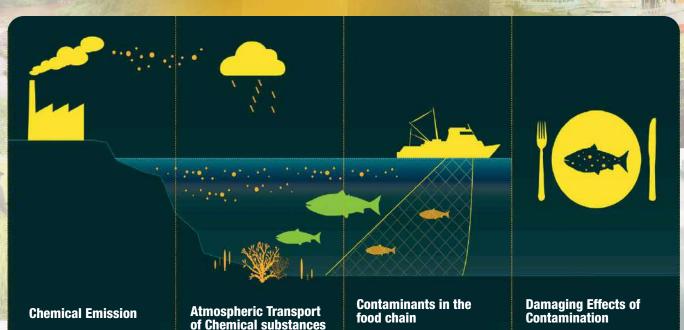


## a new era of Remittance facilities





### Usage of hazardous chemical substances and disposal threaten the life of living beings

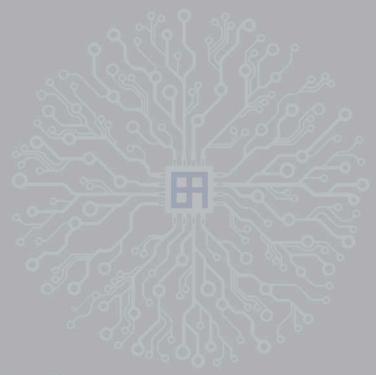


At first, hazardous chemical is emitted into the atmosphere from different kinds of industrial establishment.

Atmospheric transport is the main ways how chemical substances are distributed to the environment i.e. soil and water.

Plants contaminated with chemical substances are consumed by small fish species; concentrations increase as larger fish species consume small fish.

Contaminate food can cause effects such as food poisoning and accumulation over time might harm animal and human health.





#### Corporate Office

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Tel +8809617001100 (IP